

## Message Text

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PAGE 01 STATE 046493  
ORIGIN PM-05

INFO OCT-01 EUR-12 NEA-10 ISO-00 ACDA-12 DODE-00  
CIAE-00 INR-10 NSAE-00 L-03 NSC-05 SP-02 SS-15  
MCE-00 AID-05 IGA-02 /082 R

DRAFTED BY PM/SAS:SGEIS:RF  
APPROVED BY PM - RAERICSON  
EUR/NE - MR. WOODS  
NEA/RA - COL. GROSS  
DOD/DSAA - COL. DILLARD  
ACDA - COL. FORD

-----128537 231410Z /47

R 230058Z FEB 78  
FM SECSTATE WASHDC  
TO AMEMBASSY STOCKHOLM  
INFO AMEMBASSY OSLO  
AMEMBASSY ISLAMABAD  
AMEMBASSY BERN  
AMEMBASSY TEHRAN

C O N F I D E N T I A L STATE 046493

E.O. 11652:

TAGS:MASS, SW, NO, PK, SZ, IR

SUBJECT: SALES OF RBS 70, ANTI-AIRCRAFT MISSILE

1. ON MONDAY, FEBRUARY 6, GENERAL STAHL, SWEDEN'S  
ARMAMENTS DIRECTOR, CALLED ON ACTING PM DIRECTOR RICHARD  
ERICSON TO PROVIDE HIM WITH INFORMATION ON RBS 70 MAN  
PORTABLE ANTI-AIRCRAFT MISSILE AND TO DISCUSS INTEREST OF  
SWEDEN IN SELLING THE SYSTEM TO FOREIGN CUSTOMERS. ALSO  
PRESENT FROM THE SWEDISH EMBASSY WERE CAPTAIN FORSMAN, THE  
DEFENSE ATTACHE, AND MATS BERGQUIST, THE POLITICAL  
COUNSELOR.

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PAGE 02 STATE 046493

2. STAHL ACKNOWLEDGED THAT SWEDISH DEFENSE MARKET WAS TOO  
SMALL TO ECONOMICALLY SUPPORT THE PRODUCTION OF ADVANCED  
WEAPONS SYSTEMS AND THAT BOFORS, THE MANUFACTURER OF THE  
RBS 70, WAS IN NEGOTIATIONS WITH SOME FOURTEEN FOREIGN  
GOVERNMENTS FOR THE SALE OF THE SYSTEM. STAHL THEN PRO-  
VIDED A SHORT BRIEFING ON THE RBS 70 WHICH HE DESCRIBED AS

WEIGHING 195 POUNDS AND COMPOSED OF THREE MAIN SECTIONS: THE MISSILE IN A TUBE, AN OPTICAL SIGHT WITH LASER DESIGNATOR, AND A TRIPOD ON WHICH THE SIGHT AND MISSILE TUBE ARE MOUNTED. THE MAXIMUM RANGE IS 5 KILOMETERS AND THE COST ABOUT \$100,000 WITH THE MISSILES THEMSELVES COSTING ABOUT \$20,000. TO SUCCESSFULLY OPERATE THE WEAPON,

AN INDIVIDUAL REQUIRES THIRTY HOURS OF TRAINING IN A SIMULATOR.

3. STAHL SAID HE UNDERSTOOD THAT USG OPPOSITION TO THE SALE OF MAN PORTABLE AIR DEFENSE SYSTEMS (MANPADS) WAS BASED ON A DESIRE TO LIMIT THE POSSIBILITY OF THEIR USE BY TERRORISTS. HE CHARACTERIZED THE RBS 70 AS NOT BEING SUITABLE AS A TERRORIST WEAPON BECAUSE IT IS HEAVY, WEIGHING 195 POUNDS AS COMPARED WITH THE US REDEYE OR SOVIET SA-7 WHICH WEIGH ABOUT 30 POUNDS. BECAUSE OF THIS SIZE AND WEIGHT DIFFERENCE, THE RBS 70 IS HARDER TO CONCEAL AND REQUIRES TWO MEN FOR EFFICIENT OPERATION. ADDITIONALLY, EXTENSIVE TRAINING IS REQUIRED TO OPERATE IT. STAHL STATED THAT HE HOPED THAT THE US WOULD LOOK WITH FAVOR ON THE SWEDISH EXPORT OF THE WEAPON, AND HE ADDED THAT SWEDEN WILL REQUIRE A CUSTOMER TO PLACE THE WEAPON UNDER SPECIAL SECURITY RESTRICTIONS SIMILAR TO THOSE THE USG REQUIRED OF SWEDEN FOR THE SALE OF REDEYE MISSILES TO THE GOS. AS POTENTIAL CUSTOMERS, STAHL NAMED PAKISTAN, CONFIDENTIAL

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PAGE 03 STATE 046493

NORWAY, SWITZERLAND, AND IRAN. PAKISTAN WAS CHARACTERIZED AS BEING VERY INTERESTED, BUT THE GOS HAD NOT DECIDED YET TO APPROVE ANY SALES. STAHL RULED OUT SALES TO ISRAEL AND THE ARAB STATES BECAUSE OF THE POSSIBILITY OF CONFLICT, AND SAID AFRICA WAS OUT OF THE QUESTION BECAUSE IT WAS NO USE TO SELL A SOPHISTICATED SYSTEM TO UNDERDEVELOPED COUNTRIES WHO COULD NOT MAINTAIN IT. HE THEN ADDED THAT PAKISTAN WAS QUITE CAPABLE OF ABSORBING THE RBS 70.

4. ERICSON TOLD STAHL THAT THE RESTRICTIONS ON THE SALE OF MANPADS WERE OUR OWN INTERNAL POLICY AND ALTHOUGH THAT THE USG HAD NO FORMALIZED POSITION TO RESTRICT SALES BY OTHER COUNTRIES, WE WERE CONCERNED ABOUT THEM FALLING INTO TERRORIST HANDS. SALES TO NATO MEMBER NATIONS WOULD NOT PRESENT A PROBLEM FOR THE USG, AND OUR ATTITUDE ON SALES OUTSIDE OF NATO MIGHT BE AFFECTED BY THE SECURITY CONTROLS SWEDEN WOULD REQUIRE OF ITS CUSTOMERS. ERICSON THEN EXPLAINED THAT WE HAD POLITICAL PROBLEMS WITH PAKISTAN WHICH RESTRICTED THE SALE OF US MILITARY EQUIPMENT TO THAT COUNTRY. HE ASKED STAHL TO KEEP US INFORMED OF POTENTIAL SALES AS THEY FIRMED UP, BUT STATED THAT WE

COULD NOT GREET ANY SALE OF THE RBS 70 WITH JOY.

5. FYI. BECAUSE STAHL VISIT WAS INFORMATIONAL BRIEFING AND NO SPECIFIC REQUEST WAS MADE FOR SALES TO PAKISTAN, ERICSON DID NOT DIRECTLY ADDRESS US REACTION TO SUCH A SALE. THE SWEDES WERE TOLD, HOWEVER, DURING LIEFLAND'S VISIT WITH ASSISTANT SECRETARY VEST ON DECEMBER 28, 1977,

THAT THE USG WOULD OPPOSE RBS 70 SALES TO PAKISTAN. DEPARTMENT IS NOW CHECKING WITH DEPARTMENT OF DEFENSE AND MUNITIONS CONTROL TO DETERMINE IF THE RBS 70 CONTAINS US ORIGIN COMPONENTS OR TECHNOLOGY WHICH REQUIRE PRIOR USG APPROVALS FOR THIRD-PARTY TRANSFER. SALES TO NATO NATIONS WOULD NOT PRESENT A PROBLEM FOR USG AS LONG AS CONFIDENTIAL

CONFIDENTIAL

PAGE 04 STATE 046493

THE EFFORT FOR NATO STANDARDIZATION AND INTEROPERABILITY WERE NOT ADVERSELY AFFECTED. SHOULD EMBASSY HAVE ANY INFORMATION REGARDING US INVOLVEMENT IN THE PRODUCTION OR DEVELOPMENT OF THE RBS 70, WE WOULD APPRECIATE RECEIVING IT. SHOULD SWEDEN REQUIRE THE PRIOR APPROVAL OF THE USG FOR THIRD PARTY SALES OF THIS SYSTEM, WE WOULD NOT APPROVE SALES TO PAKISTAN. END FYI. VANCE

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## Message Attributes

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